

The Blue Line

The Foust Marketing, Inc. Newsletter

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Harvel LXT® Ultra-Pure Water Piping



Ultra-pure water demands an ultra-pure piping system. To make sure your high-purity water piping meets the highest clean pipe requirements, the Harvel LXT® ultra-pure water system has been engineered to ensure cost-effective performance across multi-industry UPW,

deionized, reverse osmosis, and distilled high-purity water applications.

Ideal for the semiconductor, electronic, biotechnology, healthcare, university, and laboratory industries, Harvel LXT® low-extractable piping is made from an innovative clean PVC compound that offers a number of advantages over other high-purity piping created using traditional materials, including polypropylene (PP) and polyvinylidene fluoride (PVDF):

- Extremely low extractable con-

taminants, particularly trace metals and Total Oxidizable Carbon (TOC).

- Fast, reliable installation with simple inexpensive joining methods.
- Specialty one-step fast-setting solvent-cement joining system rinses up quickly.
- Unique blue translucency allows visual joint integrity inspection.
- Ultra-smooth interior pipe surface minimizes potential for bacterial growth and particle generation.

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Industry Events

- WEFTEC 2006
The Water Quality Event
79th Annual Technical Exposition
Dallas Convention Center
Dallas, TX, October 22-25

Notes of Interest

- "Two are better than one, because they have a good return for their work. If one falls down, his friend can help him up. But pity the man who falls and has no one to help him up." - **Ecclesiastes 4:9**
- "I have a tip that can take five strokes off anyone's golf game. It is called an eraser." - **Arnold Palmer**

Company News

- Foust Marketing is now stocking the new **North Sea Resins** rapid repair resins for plastics, metals, fiberglass, and more. Contact us for more information.

IAPD 50th Annual Convention

IAPD held their annual convention this year in Vancouver, BC, Canada. The convention provided excellent networking opportunities with customers and manufacturers. IAPD hosted a golf tournament, educational meetings, and trade show. Below are photos from the convention (*names listed left to right*).



Bryan Foust-Foust Marketing, Nick Kraguljac-ZL, Dagmar Ziegler-Wegener, Gary Eidson-Total Plastics



Matt Costello-ZL, Patrick Pheffer-ZL, Greg Waack-ZL



Lou Stegner-King Plastic, Jeff King-King Plastic.

ZL Stocks Natural Acetal Tubular Bar



Save your customer time and money.

If your customers are making bearings, bushings or other parts that require machining an inside diameter, you can save them machining time and reduce their material waste by offering them acetal tubular bar from ZL.

Not everyone has it.

Make your business the first one to offer your customers acetal tubular bar. You may even increase your customer base for acetal! Natural acetal copolymer tubular bar is available in O.D.'s from 25mm to 260 mm (approx. 1" to 10") and I.D.'s from 15mm to 190mm (approx. 19/32" to 7.5") in lengths of 3,000 mm (approx. 10 feet).

Harvel LXT® Ultra-Pure Water Piping—Continued



- Rigid Schedule 80 dimensions for pressure service requires fewer supports than flexible plastic systems.

In addition to superior performance, lower material costs and fast, reliable installation, the Harvel LXT® water system offers an array of unique benefits for use in critical ultra-pure water systems:

- Non-contaminating materials designed specifically for use in aggressive UPW, DI, R/O and

USP water piping applications

- Complete line of high-purity water pipe, fittings and valves (IPS Sizes 1/2"-6" diameters)
- Clean pipe double-bagged, sealed and boxed on-line to maintain cleanliness for use in high-purity environments
- High-impact strength and low thermal conductivity ideal for various ambient temperature UPW grades including DI, R/O and USP water
- Lower overall installed costs and improved life-cycle economics

For more information on the Harvel LXT® high-purity water system and specific information concerning its use in deionized, reverse osmosis, distilled and critical water systems, visit their website at www.harvellxt.com.

Enter to Win ZL Plastics Golf Shirt!

Foust Marketing is offering the opportunity to win a prize in this issue of *The Blue Line*.

The winner will be randomly selected from entries with correct answers to the product questions based on information provided within the newsletter.

This issue we are offering a **ZL Plastics** Golf Shirt. Enter the drawing by visiting our website with the correct answers to the following questions:

1. Harvel LXT was engineered to ensure cost-effective performance across what industries?
2. Name an advantage of Harvel LXT versus traditional materials.
3. Where was the IAPD 50th Annual Convention held this year?



4. List the O.D. and I.D. availability for ZL Acetal Tubular Bar?
5. How does Arnold Palmer suggest lowering your golf score by five strokes?

Winners of the Realtree Hardwoods Caps from the last issue:

Michelle Minchew-Great Western Supply, Clute, TX; **Brian Brawner**-R&B Aquatic Distribution, Waring, TX; and **Steve Lambert**-Piedmont Plastics, Harahan, LA.

Complete the entry form at www.foustmarketing.com/entryform.htm



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