

New Issue Featuring Harvel's Fire Protection Products

The Blue Line

The Foust Marketing, Inc. Newsletter

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ABS Engineered Sheet from King Plastic Corporation



King Plastic produces quality engineered materials including ABS (Acrylonitrile butadiene styrene.) ABS is a tough, rigid thermoplastic material with high impact strength.

ABS can be easily machined and ideal for turning, drilling,

milling, sawing, die-cutting, routing, and shearing. ABS can be machined finished by filing, grinding, sanding, buffing, and polishing.

General Applications

- Machine parts
- Prototype modeling
- Short-run production parts
- Automotive parts
- Industrial enclosures

Physical Properties

- ABS has good chemical and stress cracking resistance to inorganic salt solutions, alkalis,

acids, and some oils.

- ABS also has excellent abrasion resistance, electrical properties, moisture and creep resistance.

Standard Gauge (inches)

1/2" - 4", custom thicknesses available on request.

Standard Sheet Size

48" x 96", 24" x 48", custom sheet sizes available on request.

Natural and black ABS are made from FDA approved material. FDA white, custom colors, and flame retardant ABS available on request.

Industry Events

- IAPD Annual Convention
Dallas, TX, October 4–7, 2007
- Chem Show, New York, NY
October 30–November 1, 2007
- Ultrapure Water Conference
Austin, TX, November 7-8, 2007

Notes of Interest

- "Trust in the LORD with all your heart and lean not on your own understanding; in all ways acknowledge him, and he will make your paths straight."—**Proverbs 3:5-6**
- "If you are going to throw a club, it's important to throw it ahead of you, down the fairway, so you don't have to waste energy going back to pick it up."—**Tommy Bolt**

Company News

- Stay tuned for exciting news from Harvel Plastics featured in our next issue of the newsletter!

Harvel® Names National Sales Manager for Fire Protection Products

Harvel Plastics, Inc. has recently appointed Roy Burpee as national sales manager for fire protection products.

As an integral member of the Harvel sales team for nearly 20 years, Burpee brings to his new position in-depth CPVC fire sprinkler product knowledge and comprehensive understanding of the fire protection industry.

Harvel has a long-standing reputation as a leader and innovator in CPVC manufacturing technology, including the BlazeMaster® line of fire sprinkler piping systems.

Harvel's CPVC fire sprinkler piping products are chemically formulated for outstanding performance in fire sprinkler systems. The properties of the material (including temperature capabilities, low flame spread),



Roy Burpee

and the pipe dimensions provide unique advantages in sprinkler applications.

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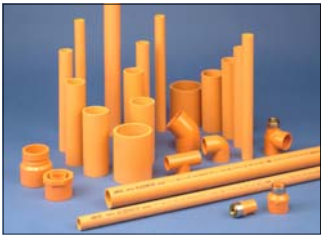
ZL Offers New FDA Compliant Reinforced Type 6 Nylon Stock Shapes



ZL Engineering Plastics, Inc. is pleased to introduce a proprietary filled type 6 nylon with load capacity and compressive strength similar to that of glass-fiber reinforced nylon, but with the machining and mating wear characteristics of unfilled nylon! FDA compliance, dimensional stability and a broader service temperature range make new ZL™ 202 XN a fantastic choice for a wide range of machined part applications. It is a good alternative to materials that are too soft, such as standard nylons or PTFE, or materials that are too expensive, such as PEEK.

Parts can be easily machined without excessive wear on the fabrication tools, as is often the case when machining glass-filled nylons. No diamond tipped tools are necessary to machine ZL 202 XN. Contact us for more information on ZL 202 XN or other quality products from ZL Engineering Plastics.

Harvel® Fire Protection Products Continued



Harvel sprinkler pipe is produced to SDR 13.5 dimensions in strict accordance with ASTM F442. The use of CPVC produced to these dimensions provides a tough, smooth, large internal diameter piping which results in low friction loss. Exceptional hydraulic characteristics can allow the use of smaller diameter systems that still meet the water delivery needs of sprinkler service. Although classified as a rigid system, the pipe's inherent flexibility and light weight simplify installation.

Harvel CPVC fire sprinkler piping products are designed and listed for a rated working pressure of 175psi @ 150° F for wet pipe systems. They are listed by Underwriters Laboratories (UL) for use in **Light Hazard** occupancies (NFPA 13), and **Residential** occupancies (NFPA 13R, 13D.) The listing also includes use in **Return Air Plenums** under (NFPA 90A), use in **Underground Service Mains** (NFPA 24), and use in exposed systems with certain restrictions.

Harvel remains committed to manufacturing the highest quality CPVC piping products. Sprinkler service applications demand the best specialty pipe available. So for superior quality fire sprinkler piping products, specify quality—specify Harvel.

The Blue Line—Win Foust Marketing Golf Balls

Foust Marketing is offering the opportunity to win a prize in this issue of **The Blue Line**.

This issue, we are offering a box of **Titleist DT SoLo** logo golf balls from Foust Marketing to the top three entries. Enter by visiting our website with the correct answers to the following questions.



1. What is the standard sheet gauge or thickness of King Plastic's ABS sheet?
2. What type of piping application does the Harvel article describe? Who is the new national sales manager for fire protection products?
3. Name two UL listings for the Harvel fire sprinkler piping and the NFPA number.
4. What new features does the

5. What is important about throwing a golf club according to Tommy Bolt?

Winners of the Louisville Slugger bats from the last issue:

- Brian Brawner**, Sales Manager R&B Aquatic—Waring, TX
- Frank Brown**, Branch Manager Moore Supply—Houston, TX
- Earl Newman**, Branch Manager Regal Plastics—Baton Rouge, LA

Complete the entry form at www.foustmarketing.com/entryform.htm.



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