

# The Blue Line

The Foust Marketing, Inc. Newsletter

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## North Sea Resins® Wins 2005 Product of the Year



North Sea Resins® is honored to announce that its Field Service Tech Kit won the Bronze Award in the Fluid Handling Category of the 2005 Plant Engineering Product of the Year competition. The Plant Engi-

neering Product of the Year Awards are selected annually by the readers of Plant Engineering Magazine, and were established to honor the most innovative and useful products introduced to the industrial plant engineering market. Plant Engineering presented 150 products that have made an impact on the industry.

The Field Service Tech Kit from North Sea Resins® is designed for facilities maintenance and plant engineering. The kit contains the critical elements

for completing time sensitive repairs for pipe and tanks under harsh conditions of temperature and moisture. North Sea Resins products incorporate cure-on-command resins that can be used as adhesives, fillers and sealants. Ideal for temporary repair of metal, plastic, fiberglass, concrete and wood. The product can cure in 30 seconds to help minimize downtime.

Customers may learn more about the Field Service Tech Kit and NSR resins by visiting them at [www.northsearesins.com](http://www.northsearesins.com).

## Industry Events

- IAPD 50th Annual Convention September 13-17, Vancouver, BC, Canada

## Notes of Interest

- The LORD does not look at the things man looks at. Man looks at the outward appearance, but the LORD looks at the heart — **1 Samuel 16:7**
- The main idea in golf as in life, I suppose is to learn to accept what cannot be altered and to keep on doing one's own reasoned and resolute best whether the prospect be bleak or rosy — **Bobby Jones**

## Company News

- Bunker Plastics was recently acquired by Plaskolite. Plaskolite has decided to not retain the services of the Bunker representatives like Foust Marketing. We enjoyed representing their company and wish them the best of success.

## Chemtrol®—PVDF Kynar® for Tough Chemical Applications

NIBCO, Inc. manufactures red and natural Chemtrol® PVDF Kynar® piping components. It is a tough, abrasion resistant fluorocarbon material that has a maximum service temperature of 280°F.

The basic PVDF resin is essentially transparent to ultraviolet (UV) radiation, and is not degraded by sunlight. However, the fluid medium in a PVDF piping system could be exposed

to UV radiation. To provide protection against UV degradation to the fluid medium, FDA approved red pigmentation is added to all piping components for industrial applications.

Conversely, in certain industries, such as electronics, pharmaceutical, hospitals, schools, universities, food and beverages, PVDF is used because of its purity and elevated temperature sanitation capability.



For these applications, another line of piping products made from natural (unpigmented) Kynar® is available.

## King Hy-Pact® VH Perfect Complement to King Hy-Pact® UH



There are many cases in which UHMW is specified for installations where ultimate abrasion and impact resistance are not necessary. In many cases, the customer's only alternative was to use standard HDPE, which lacks the durability of UHMW in most applications. So the King team created King Hy-Pact® VH (very high molecular weight polyethylene), a unique product designed to be a perfect complement to UHMW and to bridge the wide performance gap between HDPE and UHMW. When used properly, King Hy-Pact® VH allows distributors and manufacturers to reduce costs while suffering no performance loss. Naturally, good design practices dictate that new applications should always be tested before full-scale operations begin. Standard sheet sizes from 1/8" to 1" in thickness with some of the tightest tolerances in the industry.

## New Addition—ZL Engineering Plastics, Inc.



that includes Harvel Plastics and King Plastic. We are excited about the addition of ZL Engineering Plastics and their quality rod and plate products to our organization. They manufacture rod and plate products in the following materials:

- PA 6 Nylon
- PA 6.6 Nylon
- PA 6 Cast Nylon
- PA 6/12 Cast Nylon
- POM Acetal
- PET
- PEEK
- PEI Ultem®
- PC
- PVDF

Effective August 1, 2006, Foust Marketing, Inc. has been appointed as manufacturer representative for ZL Engineering Plastics, Inc. for Texas, Louisiana, Oklahoma, and Arkansas. The addition of ZL Engineering Plastics is an excellent complement to our line of quality sheet, rod, and tube products

Please visit their website at [www.zlplastics.com](http://www.zlplastics.com) to see more on their complete line of quality products.

## Enter to Win REALTREE hardwoods® Cap

Foust Marketing is offering the opportunity to win a prize in this issue of **The Blue Line**.

The winner will be randomly selected from entries with correct answers to the product questions based on information provided within the newsletter.



This issue we are offering a **REALTREE hardwoods®** Cap to the top three entries. Enter the drawing by visiting our website with the correct answers to the following questions:

1. What are some of the repairs that can be done with the North Sea Resins Field Service Tech Kit? How fast does it work?
2. Why is red pigment added to NIBCO's PVDF piping components for industrial applications?

3. What are some of the applications for NIBCO's natural PVDF piping components?
4. Why is King Hy-Pact® VH a perfect complement to the King Hy-Pact® UH?
5. What company is the new addition to our line of quality products? Name two of the rod and plate materials offered?

Complete the entry form at [www.foustmarketing.com/entryform.htm](http://www.foustmarketing.com/entryform.htm).



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