

The Blue Line

The Foust Marketing, Inc. Newsletter

Inside this issue:

NIBCO Corzan® CPVC Fittings Obtain ABS Type Approval	1
Pulsafeeder—New PULSAbBlue™ Controllers with Communication	1
Peabody—New Aquarius™ Tapered Chemical Feed Tank Line!	1
The Weathers Family	2
The Blue Line—Win King Plastic Tumblers!	2

NIBCO Corzan® CPVC Fittings Obtain ABS Type Approval



NIBCO (Chemtrol®) is pleased to announce the ABS Type Approval for their Corzan® CPVC fittings for offshore and ship-board use. This approval is for NIBCO Corzan CPVC Schedule 80 fittings 1/4" through 12".

Plastic piping continues to gain

acceptance for use on board ships due to its inherent corrosion resistance and lightweight. NIBCO CPVC fittings can be used in non-hazardous areas of ships, MODUs (mobile off-shore drilling units; i.e. drilling rigs), and facilities governed by ABS rules. Uses typically include potable water, fresh water, seawater, drains and vent applications within tanks and pipe tunnels, and on surface decks. ABS rules governing applications of use must be followed by the designer/user. Refer to Intended Service and Service

Restrictions called out on NIBCO's ABS Approval certificate for additional information. This approval can be viewed on-line at www.eagle.org by entering NIBCO's ABS Certificate Number (10-HS529201-PDA).

NIBCO CPVC products are allowed to be used in living quarters in certain offshore applications, and other critical applications where fire performance is a concern. With the added ABS approval, this will allow NIBCO's quality CPVC products to continue to be specified.

Industry Events

- IAPD Annual Convention
Indianapolis Convention Center
Indianapolis, Indiana
September 21-25, 2010
- WEFTEC—Water Quality Event
New Orleans Convention Center
New Orleans, Louisiana
October 2-6, 2010
- AWT Annual Convention
Grand Sierra Resort and Casino
Reno, Nevada
October 20-23, 2010

Notes of Interest

- "Give me my golf clubs, the fresh air, and a beautiful partner, and you can keep my golf clubs and the fresh air. — **Bob Hope**
- As iron sharpens iron, so one man sharpens another. — **Proverbs 27:17**

Company News

- More information on Harvel plumbing, industrial, and fire sprinkler pipe in next issue of the newsletter.

Pulsafeeder—New PULSAbBlue™ Controllers with Communication

Pulsafeeder is pleased to introduce their new PULSAbBlue controllers with communication capabilities. The PULSAbBlue family of controllers have one common purpose; to perform flawlessly and let you focus on other things. A strong offering of models provide a wide variety of functions; from conductivity to pH and ORP control, and they can even communicate the status of your system to your office, or to your mobile device.

PULSAbBlue

Cooling Tower Controllers

- PULSAbBlue C3200 Series
- PULSAbBlue C3300 Series
- PULSAbBlue C3400 Series

Boiler Controllers

- PULSAbBlue B3200 Series
- PULSAbBlue B3300 Series
- PULSAbBlue B3400 Series

PULSAlink

- PULSAlink Wireless Internet



- PULSAlink WebNode
- PULSAlink Communication Software

Please contact us for new flyers on the PULSAbBlue controllers.

Peabody—New Aquarius™ Tapered Chemical Feed Tank Line!

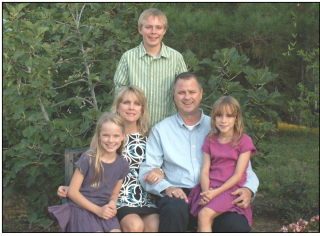


Peabody Engineering is proud to announce their new tank line "Aquarius™ Tapered Chemical Feed Tanks! Available in 2 sizes: 30-gallon standard or 55-gallon heavy weight tank, and available in 4 colors.

Top features include mounting surface for pump and angle-mount mixer; Tapered for nestable shipment and storage saving you money on shipping and warehousing; Removable Tank Cover with mounting for Chemical Metering Pump and Mixer - 250# Rating; Integral 2" and 1" female top connections and Inspection Port; and compatible with acids, caustics and most water treatment chemicals.

Click here for Tank Flyer: www.etanks.com/products/documents/Aquarius_Announcement.pdf

The Weathers Family



Left to right: Shay (11), Brenda, Logan (15), Jerry, and Kyla (11).

We are pleased to have Jerry Weathers as part of the Foust Marketing team. He has been an integral part of the continued success of our company.

Jerry Weathers grew up in Greenville, TX (Northeast of Dallas). Jerry played on the golf team in high school and still enjoys playing today. He graduated from Texas A&M in 1986 and received a B.S. in Industrial Distribution.

Jerry met his wife Brenda at Texas A&M. Yes, we have an Aggie on the team.

Brenda has been an elementary school teacher for many years. She recently received her Librarian Certification and is currently an elementary school Librarian. Brenda's maiden name is Foust. Jerry has always known he loved being part of the Foust team.

They have three kids, son Logan, and twin daughters Kyla and Shay. Most of their free time is spent at their daughter's softball games. They also enjoy exploring the central Texas area and spend most of their weekends camping and mountain biking.

We wish his family continued success with our company.

The Blue Line—Win King Plastic Tumblers!

Foust Marketing is offering the opportunity to win a prize in this issue of *The Blue Line*.

The winner will be randomly selected from entries with correct answers to the product questions based on information provided within the newsletter.

This issue we are offering a set of tumblers courtesy of **King Plastic**. Enter by visiting our website with the correct answers to the questions.

1. Why does plastic pipe continue to gain acceptance on board ships?
2. List two applications for NIBCO's CPVC products with their ABS Type Approval.
3. What are three functions controlled by the New PULSAbblue™



- communication controllers?
4. List two of the features of the New Aquarius™ Tapered Chemical Feed Tanks from Peabody.
 5. Where did Jerry Weathers graduate from college?

Winner of the **Chemtrol** golf bag courtesy of **NIBCO**:

Scott Cadwell, Branch Manager
Harrington Industrial Plastics—
Albuquerque, NM

Complete the entry form at www.foustmarketing.com/entryform.htm.



TM

foustmarketing, inc.

Engineered solutions for your business

Main Office

Foust Marketing, Inc.
P.O. Box 7413
The Woodlands, TX 77387-7413
Tel: 281-296-2500
Fax: 281-296-2566
Bryan Foust, CSP bryan@foustmarketing.com

Regional Offices

Josh Wehri, CSP josh@foustmarketing.com
Dallas, TX 972-530-3188

Jerry Weathers, CSP jerry@foustmarketing.com
Liberty Hill, TX 512-548-6405

Visit *The Blue Line* of products at www.foustmarketing.com.

