

Special Issue Featuring
King Hy-Pact® VH

The Blue Line

The Foust Marketing, Inc. Newsletter

Inside this issue:

| | |
|---|---|
| Sam Hubbard Rejoins the Foust Marketing Team | 1 |
| King Hy-Pact® VH—Unique Options for Competitive Markets | 1 |
| DecoShield® Systems—The Creative Cover | 1 |
| Foust Family Update Featuring BEVO! | 2 |
| The Blue Line—Win Movie Tickets! | 2 |

Sam Hubbard Rejoins the Foust Marketing Team



Left to right: Sam Hubbard, Dana Hubbard, Faith Hubbard (7 months), and Colin Hubbard (13).

We are excited to announce that Sam Hubbard has rejoined the Foust Marketing team. He has been an integral part in the success of our company. He will be working with and sup-

porting our distribution partners in the states of LA, Southern AR, and MO.

Sam was raised in Mansfield, OH when at a young age he worked summers at a local plastics injection molding factory. He got his start in plastics distribution by working for Harrington Plastics in Ohio.

In 2000 he met his soon to be wife Dana in Columbus, OH and married in 2004 after moving to New Orleans, LA. They have two children, Colin and Faith. Their family lives in Covington,

LA where they are active in their church and surrounding community. Dana is a teacher of the deaf at New Orleans Oral School and is the President of the Louisiana chapter of AG Bell, a nationwide organization to support the deaf. You can stay in touch with their family activities at www.thehublisles.com.

Sam enjoys playing golf, but the squirrels in the woods and golfers on the other fairways do not like it so much.

We wish his family continued success with our team.

Industry Events

- IAPD Leadership Summit, Tucson, AZ, Apr. 9-12, 2008
- 52nd Annual IAPD Annual Convention, Philadelphia, PA, Sep. 17-21, 2008
- WEFTEC 2008, Chicago, IL, Oct. 19-22, 2008

Notes of Interest

- "Fathers, do not exasperate your children; instead, bring them up in the training and instruction of the Lord."—Ephesians 6:4
- "I enjoy the oohs and aahs from the gallery when I hit my drives. But I'm getting pretty tired of the awws and uhhs when I miss the putt."—John Daly

Company News

- Foust Marketing recently awarded our top performing customers with our "Certificate of Appreciation" award for outstanding support and loyalty to our quality product lines.

King HyPact® VH—Unique Options for Competitive Markets

Distributors, manufacturers and engineers have long known that King Plastic Corporation's King Hy-Pact® UH is a high-quality UHMW polymer sheet. They noticed that there were many cases in which UHMW was being specified in installations where the abrasion and impact-resistance of UHMW was not necessary. In many cases, the customer's only alternative was to use standard HD polyethylene, which lacks the durability

to complement UHMW in most applications. So, the King team created King Hy-Pact® VH (very high molecular weight polyethylene), a unique product designed to be a perfect complement to UHMW and to bridge the wide performance gap between HDPE and UHMW.

When used properly, King Hy-Pact® VH allows distributors and manufacturers to reduce costs while suffering no per-



formance loss. Good design practices dictate that new applications should always be tested before full-scale operations begin. Contact us for complete PDF listing the product features.

DecoShield® Systems—The Creative Cover



Foust Marketing is pleased to announce the addition of DecoShield® Systems to our line of quality products. DecoShield® Systems offers a modular, snap-fit system which hangs your pipe and decoratively covers it for the concealment of fire sprinkler piping systems, plumbing lines, hydronics, HVAC, cable and conduit. The DecoShield® cover cannot be used on already installed piping. Together, their pipe supports and decorative

cover comprise a modular, snap-fit installation offering a variety of ways to retrofit existing buildings with a minimum of disruption and mess. This product is an excellent complement to our line of Harvel piping products including Harvel's fire sprinkler piping. Visit www.decoshield.com for more information.

Foust Family Update Featuring BEVO!



Left to right: Jack Foust (7), Matt Foust (4), BEVO, Sam Foust (2), Kelly Foust, and Annie Foust (1).

Breaking News! No NEW additions to the Foust Family!

This time of year we always give you an update on the family, as well as a picture of us supporting our Texas Longhorns. This year we were able to get a pic-

ture with BEVO (the Longhorn mascot) at a baseball game in Austin. Unfortunately, they lost to Nebraska 2-0. And yes, for our Texas A&M and Oklahoma Sooner friends, our little girl's hair has stayed burnt orange.

While in Austin, my wife ran the Capitol 10K race for her first time. We were very proud of her. Jack got his first set of U.S. Kids Golf clubs in March and we enjoy going to the driving range and hitting balls.

Kelly and I, as well as the entire Foust Marketing team, appreciate all the support everyone has provided over the years. You will be glad to know we were able to buy shoes for all the kids this year.

The Foust Family

PLEASE READ BELOW NEW PRIZE RULES!

The Blue Line—Win Movie Tickets!

Foust Marketing will continue to offer prizes for each issue of *The Blue Line*, and we will keep each entry during the year for a year-end drawing. So the more entries during the year will improve your chances of winning.

This issue we are offering (2) \$50 gift cards for an evening out for movies and popcorn courtesy of **King Plastic**.

Enter by visiting our website with the correct answers to the following questions.

1. We are excited about Sam Hubbard rejoining our team. What are the names of their children?
2. Why is King Hy-Pact® VH the perfect complement to UHMW?
3. DecoShield® Systems is de-



signed for retrofit application of piping systems. Can it be installed on piping that has already been installed?

4. Thanks to our customers, what were we able to get for all the kids this year?
5. According to our golf quote, who lies well?

Winner of the Chemtrol® Sport Duffel bag from the last issue:

Russell Kreko, Sales
Regal Plastics—Baton Rouge, LA

Complete the entry form at www.foustmarketing.com/entryform.htm.



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Visit *The Blue Line* of products at www.foustmarketing.com.

