

# The Blue Line

The Foust Marketing, Inc. Newsletter

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## King Plastic—Quality Sheets, Blocks and Massive Shapes



Effective January 1, 2006, Foust Marketing has been appointed as manufacturer representative for King Plastic Corporation for TX, LA, OK, AR, KS, MO, MS and NM. The addition of King Plastic is an excellent complement to our quality products. We are excited about the

addition of King Plastic and their quality products to our organization.

StarBoard®, CuttingBoard® and CuttingColors®, ColorCore® and ColorBoard®, King-Size Blocks®, Hy-Pact® UHMW and VHMW, ABS, HDPE, LDPE, LLDPE, PP, PVDF, PlastiBal®—Bathroom Partitions, and Plasti-Shield®—Boron filled polyethylene sheets and slabs for neutron-shielding.

King Plastic Corporation has been developing and manufacturing high quality polymer sheets, slabs and massive shapes since 1968.

King pioneered the first marine-grade polymer sheet, King StarBoard®, which remains the dominant brand in the marine industry today. Since then, King has produced dozens of breakthrough products for a wide variety of industries, from food service to neutron shielding to signage to giant slabs weighing more than 6,000 pounds. King continues to raise the bar with new products, new production techniques and new standards of excellence. For more information, visit their website at [www.kingplastic.com](http://www.kingplastic.com).

## Industry Events

- IAPD Spring Conference  
March 9-12, San Antonio, TX
- NACE Corrosion 61st Annual Conference and Exposition  
March 12-16, San Diego, CA
- ASPE Product Show  
April 5, Houston, TX  
Sam Houston Race Park

## Notes of Interest

- A Bible that is falling apart usually belongs to a person who is not — **Friend**
- He hits the ball 130 yards and his jewelry goes 150 — **Bob Hope**, on the golf game of Sammy Davis Jr.

## Product News

- IPS has expanded our responsibilities to include municipal accounts that purchase WELD-ON, WATER-TITE, and TEST-TITE products. More information on IPS Test-Plugs in the next issue.

## Harvel® HydroKing™—High Quality Hot & Cold Water CPVC Plumbing Pipe

Harvel HydroKing™ CTS (Copper Tube Size) CPVC Plumbing Pipe provides exceptional corrosion resistance for hot and cold water plumbing applications. Easily installed using reliable solvent-welded joining techniques. Harvel HydroKing™ CTS CPVC pipe is the quality, cost effective choice for long-term service.

Features of Harvel HydroKing™:

- High Quality Hot & Cold Water Plumbing Pipe.

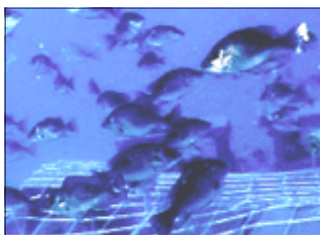
- 1/2" - 2" SDR 11 CTS CPVC per ASTM D2846.
- Listed by NSF to NSF Std 14 (physical performance) and NSF Std 61 (potable water).
- 100 psi Pressure Rating for Water @180F (400 psi @73F).
- Superior Impact Resistance

Reputable independent laboratory tests concluded the median impact resistance of Harvel HydroKing™ consistently exceeded that of competitive



CPVC plumbing pipe typically used in commercial and residential plumbing systems. Complete report available by contacting us or visiting their website at [www.hydroking.com](http://www.hydroking.com).

## Texas Aquaculture Association 36th Annual Conference & Trade Show



Aquaculture is one viable, sustainable, and environmentally friendly solution to the limited supply of fish and seafood. The Texas aquaculture industry has great potential in the future helping the U.S. offset its large fish and shellfish trade deficit. With the rising consumption of seafood worldwide, wild fisheries cannot meet the rising demand, thus creating the need for the U.S. aquaculture industry which continues to be the fastest growing sector of the U.S. agriculture. Foust Marketing is a member of the TAA and has been a part of the annual conference the last three years. Fisheries and shrimp farms need quality pipe, valves, and fittings for their ponds and water systems. Information courtesy of the TAA. Visit their website at [www.texasaquaculture.org](http://www.texasaquaculture.org).

## Letter from the Foust Marketing Team



Bryan Foust, President

As we begin our fifth year in business we wanted to express our appreciation for the support we have received from all our customers and manufacturers over the years. We are excited about the future and look forward to a successful 2006.

Our company Mission Statement is *"To continue to add-value to our customers and the manufacturers we represent. This is accomplished by our*

*company-wide commitment to an added-value approach including quality products, products specifications, and excellent customer service."*

We help our customers develop business and work hard to specify the products we represent. As we have been successful, we have added high-quality personnel like Jerry Weathers (TX, OK, NM), and this year we added Sam Hubbard (LA, AR, MS). Both Jerry and Sam have a self motivation to be successful and consistently meet our goal of added-value.

We welcome the opportunity to work with your company and earn your business. For more information on our company visit [www.foustmarketing.com](http://www.foustmarketing.com).



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**foustmarketing, inc.**

*Engineered solutions for your business*

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Visit [The Blue Line](http://www.foustmarketing.com) of Products at [www.foustmarketing.com](http://www.foustmarketing.com).

## The Blue Line—Enter to Win King Golf Shirt!

Foust Marketing is offering the opportunity to win a prize in this issue of *The Blue Line*.

The winner will be randomly selected from entries with correct answers to the product questions based on information provided within the newsletter.

This issue we are offering a *King Golf Shirt*. Enter the drawing by visiting our website with the correct answers to the following questions:

1. Name two of the quality products or materials manufactured by King.
2. What are two of the industries for the products of King?
3. What is the key advantage of Harvel HydroKing CTS CPVC plumbing pipe?



4. Name two types of aquaculture farms?
5. What is the main goal in our Mission Statement?

Complete the entry form at [www.foustmarketing.com/entryform.htm](http://www.foustmarketing.com/entryform.htm).

